The Kelkar Education Trust's

V G Vaze College of Arts, Science and Commerce (Autonomous)

Mithagar Road, Mulund East, Mumbai 400081

Re-Accredited (4th Cycle) by NAAC with 'A' Grade



Syllabus for FYBA/ FYBCom/ FYBSc

(Implemented AY 2023-2024)

Program: B.A./ B.Com./ B.Sc.

Semester I

Course Title: (AEC) Business Communication – I

Course Code	Paper Title	Credits
VGVUAE101	Business Communication - I	02

Syllabus as per Choice Based Credit System (CBCS)

Semester	: I
Name of the Programme	: FYBCOM
Course	: AEC
Course Code	: VGVUAE101
Course Title	: Business Communication – I
Course content	: Syllabus enclosed
Reference(s)	: Given in the Syllabus
Credit Structure	:
Number of Credits per Semester	: 02
Number of Lectures per unit	: 05 + 05 Tutorials
Number of Lectures per week	:
Number of Tutorials per week	: 01 (per batch of 20 students)
Scheme of Examination	: Internal Assessment + Assignment (50 marks)
Special Notes, if any	: NA
Eligibility, if any	: As laid down in the College Admission
	Brochure/ Website
Fee Structure	: As per College Fee Structure specifications
Special Ordinances / Resolutions, if any	: No

Programme: FYBA/FYBCom/FYBSc

Course:

Course Title: Business Communication - I Course Code: VGVUAE101

Teaching Scheme (Hrs/week) **Continuous Internal Assessment** Total (50 marks) CIA-1 L Т Р С CIA-2 CIA-3 CIA-4 Lab/ Tut. 1 10 1 15 25 50 _ _ _

Prerequisites:

Semester: I

Basic competence in English

Basic interest in written and spoken communication

Course Objectives:

1. to develop awareness of the communication process among the learners

2. to develop effective spoken skills

3. to develop effective writing skills

4. to develop awareness of communication technology

5. to familiarize them with the communication needs of the business world

Course Outcome: On successfully completing the course, the learner will be able to:

1. apply the techniques of communication effectively

2. improve his/ her spoken skills

3. write letters of personnel correspondence

4. effectively use various technology-enabled communication applications

5. understand the types and methods of communication at the workplace

Course C	Content:		
Unit	Module	Content	Lectures
No.	No.		
1	Ι	Impact of technology enabled communication	05 + 05
		Internet, blogs, email, social media (Facebook, WhatsApp,	Tutorials
		Instagram)	
2	Ι	Communication at the workplace	05+05
		Channels – formal and informal	tutorials
		Methods – verbal, non-verbal	
3	Ι	Personnel correspondence	05+05
		Theory – parts, structure and layout (full block)	Tutorials
		Letters – Job Application, Resume writing, Letter of	
		Acceptance, Letter of resignation	
	1	Total number of lectures and tutorials	15+15
			Tutorials

Tutorials	15
Speaking skills, presentations on soft skills, remedial grammar	

Teaching Methodology
Lectures, Flipped Classroom, Presentations, ICT, Case Studies, Demonstrations, Role play,
Workshops, Guest Lectures

Examina		
Sr. No.	Particulars	Marks
1.	Class Test	15
2.	Assignments/Projects	25
3.	APICID and Attendance	10
	Total Marks	50

Recommended Resources
Textbooks
Business Communication – Reliable Publications Reference Books
Aswalthapa, K (1991) Organisational Behaviour, Himalaya Publication.
Balan, K.R. and Rayudu C.S. (1996) Effective Communication, Beacon.
Bangh, L. Sue, Fryar, Maridell and Thomas David A. (1998) <i>How to Write First Class Business Correspondence</i> , N.T.C. Publishing Group.
Barkar, Alan (1993) Making Meetings Work, Sterling Publications Pvt. Ltd.
Benjamin, James (1993) Business and Professional Communication Concepts and Practices, HarperCollins College Publishers.
Black, Sam (1972) Practical Public Relations, E.L.B.S.
Bovee Courtland,L and Thill, John V (1989) <i>Business Communication Today</i> . McGraw Hill, New York, Taxman Publication.
Burton, G and Thakur, (1995) Management Today – Principles and Practices. T.M.H.
Darrow, Richard, Forrstal, Dan and Coolman, Aubrey (1967) <i>Public Relations Handbook</i> , The Dartwell Co., Chicago.
Davidson, Jeff. Successful Workplace Communication. Jeff Davidson, 2009.
Ecouse Barry, (1999), Competitive Communication: A Rhetoric for Modern Business, OUP.
Eyre, E.C. (1985) Effective Communication Made Simple, Rupa and Co.
Fisher Dalmar, (1999), Communication in Organisation, Jaico Publishing House.
French, Astrid (1993) Interpersonal Skills. Sterling Publishers.
Garlside, L.E. (1980) Modern Business Correspondence, McDonald and Evans Ltd.
Ghanekar, A (1996) Communication Skills for Effective Management. Everest Publishing House.
Graves, Harold F. (1965) Report Writing, Prentice Hall.
Gupta, Alpama and S. M. Gupta. Effective Business Communication. Viva Books, 2015.
Kaul, Asha. (2013) Business Communication, Prentice-Hall.
Krevolin, Nathan (1983) Communication Systems and Procedures for Modern Office, Prentice Hall.
Ludlow, Ron. (1995) The Essence of Effective Communication, Prentice.

Monippally, Matthukutty M. (2014) *Business Communication Strategies*. Tata McGraw-Hill Publishing Company Ltd., 2014.

Murphy, Herta and Hilde Brandt, Herbert W (1984) *Effective Business Communication*, McGraw Hill.

Phillip, Louis V. (1975) Organisational Communication – The Effective Management, Columbus Grid Inc.

Ross, Robert D. (1977) The Management of Public Relations. John Wiley and Sons.

E-resources

https://www.slideshare.net/iniwannalangniyaakobastabasta/models-of-communication-63235607

https://www.slideshare.net/draizelle_sexon/business-letter-12043197

Syllabus prepared	l by
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Syllabus for FYBA/ FYBCom/ FYBSc

(Implemented AY 2023-2024)

Program: B.A./ B.Com./ B.Sc.

Course Title: (AEC) Business Communication – II

Course Code	Paper Title	Credits
VGVUAE201	Business Communication – II	02

Syllabus as per Choice Based Credit System (CBCS)

Semester	: II
Name of the Programme	: FYBCOM
Course	: AEC
Course Code	: VGVUAE201
Course Title	: Business Communication – II
Course content	: Syllabus enclosed
Reference(s)	: Given in the Syllabus
Credit Structure	:
Number of Credits per Semester	: 02
Number of Lectures per unit	: 05 + 05 Tutorials
Number of Lectures per week	: 01 + 01
Number of Tutorials per week	: 01 (per batch of 20 students)
Scheme of Examination	: Internal Assessment + Assignment (50 marks)
Special Notes, if any	: NA
Eligibility, if any	: As laid down in the College Admission Brochure/Website
Fee Structure	: As per College Fee Structure specifications
Special Ordinances / Resolutions, if any	: No

Programme: FYBA/FYBCom/FYBSc Semester: II Course: AEC Course Title: Business Communication - II Course Code: VGVUAE201

Teaching Scheme (Hrs/week)			Continuous Internal Assessment (50 marks)			Total			
L	Т	Р	С	CIA-1	CIA-2	CIA-3	CIA-4	Lab/ Tut.	
1	1	-		15	25	10	-	-	50

Prerequisites:

Basic competence in English

Basic interest in written and spoken communication

Course Objectives:

1. to impart competence in group communication

2. to enhance effective writing skills in business correspondence

3. to impart command over formal correspondence

4. to develop an understanding of the interview process

5. to enhance the understanding of the use of technology in business communication

Course Outcome: On successfully completing the course, the learner will be able to:

1. apply techniques of effective group communication

2. conduct/ be part of interviews in formal environments

3. write letters pertaining to business correspondence

4. draft notices and agendas for business meetings

5. conduct business meetings and conferences with the help of modern technology

Course (Content:		
Unit	Module	Content	Lectures
No.	No.		
1	Ι	Group Communication-I	05+05
		Interviews – concept, group discussion, types of interviews	Tutorials
		Meetings – concept, need and importance, drafting of	
		notice and agenda	
2	Ι	Group Communication-II	05+05
		Conference – concept, organising a conference, modern	Tutorials
		methods (video conferences – Google Meet/ Zoom/	
		Teams)	
3	Ι	Business Correspondence	05+05
		Letter of Inquiry, Letter of Complaints, Letter of Sales,	Tutorials
		RTI Letter	
	1	Total number of lectures and Tutorials	15+15
			Tutorials

Tutorials	15
Writing skills, role play, presentations, remedial grammar	

Teaching Methodology

Lectures, Flipped Classroom, Presentations, ICT, Case Studies, Demonstrations, Role play, Workshops, Guest Lectures

Examination Pattern and Marking Scheme Total Marks 50		
Sr. No.	Particulars	Marks
1.	Class Test	15
2.	Assignments/Projects	25
3.	APICID and Attendance	10
	Total Marks	50

Recommended Resources Textbooks **Business Communication** – Reliable Publications **Reference Books** Acker, Mike. Speak & Meet Virtually. Advantage Publishing Group, 2021 Aswalthapa, K (1991) Organisational Behaviour, Himalaya Publication. Balan, K.R. and Rayudu C.S. (1996) *Effective Communication*, Beacon. Barkar, Alan (1993) Making Meetings Work, Sterling Publications Pvt. Ltd. Basu, C.R. (1998) Business Organisation and Management, T.M.H. Benjamin, James (1993) Business and Professional Communication Concepts and Practices, HarperCollins College Publishers. Black, Sam (1972) Practical Public Relations, E.L.B.S. Bovee Courtland, L and Thill, John V (1989) Business Communication Today. McGraw Hill, New York, Taxman Publication. Burton, G and Thakur, (1995) Management Today – Principles and Practices. T.M.H. Darrow, Richard, Forrstal, Dan and Coolman, Aubrey (1967) Public Relations Handbook, The Dartwell Co., Chicago. Drucher, P.F. (1970) Technology, Management and Society, Pan Books. Ecouse Barry, (1999), Competitive Communication: A Rhetoric for Modern Business, OUP. Eyre, E.C. (1985) Effective Communication Made Simple, Rupa and Co. Fisher Dalmar, (1999), Communication in Organisation, Jaico Publishing House. French, Astrid (1993) Interpersonal Skills. Sterling Publishers. Garlside, L.E. (1980) Modern Business Correspondence, McDonald and Evans Ltd. Graves, Harold F. (1965) Report Writing, Prentice Hall. Kaul, Asha. (2013) Business Communication, Prentice-Hall. Ludlow, Ron. (1995) The Essence of Effective Communication, Prentice. Martson, John E. (1963) The Nature of Public Relations, McGraw Hill. Monippalli, M.M. (1997), The Craft of Business Letter Writing, T.M.H. Murphy, Herta and Hilde Brandt, Herbert W (1984) Effective Business Communication, McGraw Hill.

Phillip, Louis V. (1975) Organisational Communication – The Effective Management, Columbus Grid Inc.

Ross, Robert D. (1977) The Management of Public Relations. John Wiley and Sons.

Stephenson, James (1988) Principles and Practice of Commercial Correspondence. Pilman and Sons Ltd.

Winter, Sean. Job Interview Preparation and Conversation Skills. Native Publisher, 2020.

E-resources

http://www.garrreynolds.com/preso-tips/design/ (how to make ppts)

https://www.slideshare.net/sekharkls/group-discussion-ppt (GD)

https://www.inc.com/jeff-haden/27-most-common-job-interview-questions-and-answers.html

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